

## Questions and Answers

USAID CSS RFP-2017-04

### *Financial Training to Serbian Small and Medium Enterprises and Facilitating Access to Finance*

**Q:** On the page 8, Task 4 it is written that the in-debt training will be organized in small groups up to 10 people, i.e. 1 person per company. On the page 9, section Deliverables it is written that the training will be up to 3 days per individual company.

**Please clarify if the in-debt training could be organized in the groups up to 10 persons, for example up to 5 companies where each company could be represented by 2 representatives.**

**A:** *Request for Application states under Section 1.3.1 - Description of Tasks: “Task 1: Research of available source of financing - Serbian banking sector and long-term financing options for Serbian SMEs involved in F&V industry” that “The Offeror should structure training course for small groups (up to 10 people per group i.e. 1 person per company, totaling 30 from the pool of companies). The course per group will last **1 to 3 days.**”.*

Therefore, it is required to include representatives of all 30 companies in in-debt training, organized in groups of up to ten participants. The Applicant can propose an alternative to a number of participants per company (more than one person per company) – the goal is for 30 companies to be trained.

For tasks that the Applicant wishes to complete outside of the proposed requirements, please suggest alternative ideas, explaining the reasoning behind them. The Applicant is also encouraged to present viable alternative suggestions/ideas which compliment requests in the RFP in other sections as well.